

Mandatory Disclosures

The following information shall be given in the information Brochure besides being hosted on the Institution's official Website. The onus of the authenticity of the information lies with the Institution ONLY and not on AICTE

1. Name of the Institution

Vishweshwar Education Society's
Indira Institute of Business Management

Plot No.2, Sector-9, Sanpada,
Navi Mumbai-400705, Maharashtra
Tel : 022-27753226/27/28

Email : info@indiraiibm.edu.in

2.Name and address of the Trust/ Society/ Company and the Trustees

Vishweshwar Education Society

Plot No.2, Sector-9, Sanpada,
Navi Mumbai-400705, Maharashtra
Tel : 022-27753226/27/28

Email : secretary.vestrust@gmail.com

3.Name and Address of the ~~Vice Chancellor/ Principal~~/Director

Dr. Ashok Luhar - Director

Plot No.2, Sector-9, Sanpada,
Navi Mumbai-400705, Maharashtra
Tel : 022-27753226/27/28

Email : director@indiraiibm.edu.in

4.Name of the affiliating University

University of Mumbai

5. Governance

5A. Members of the Board and their brief background

Annexure 5A

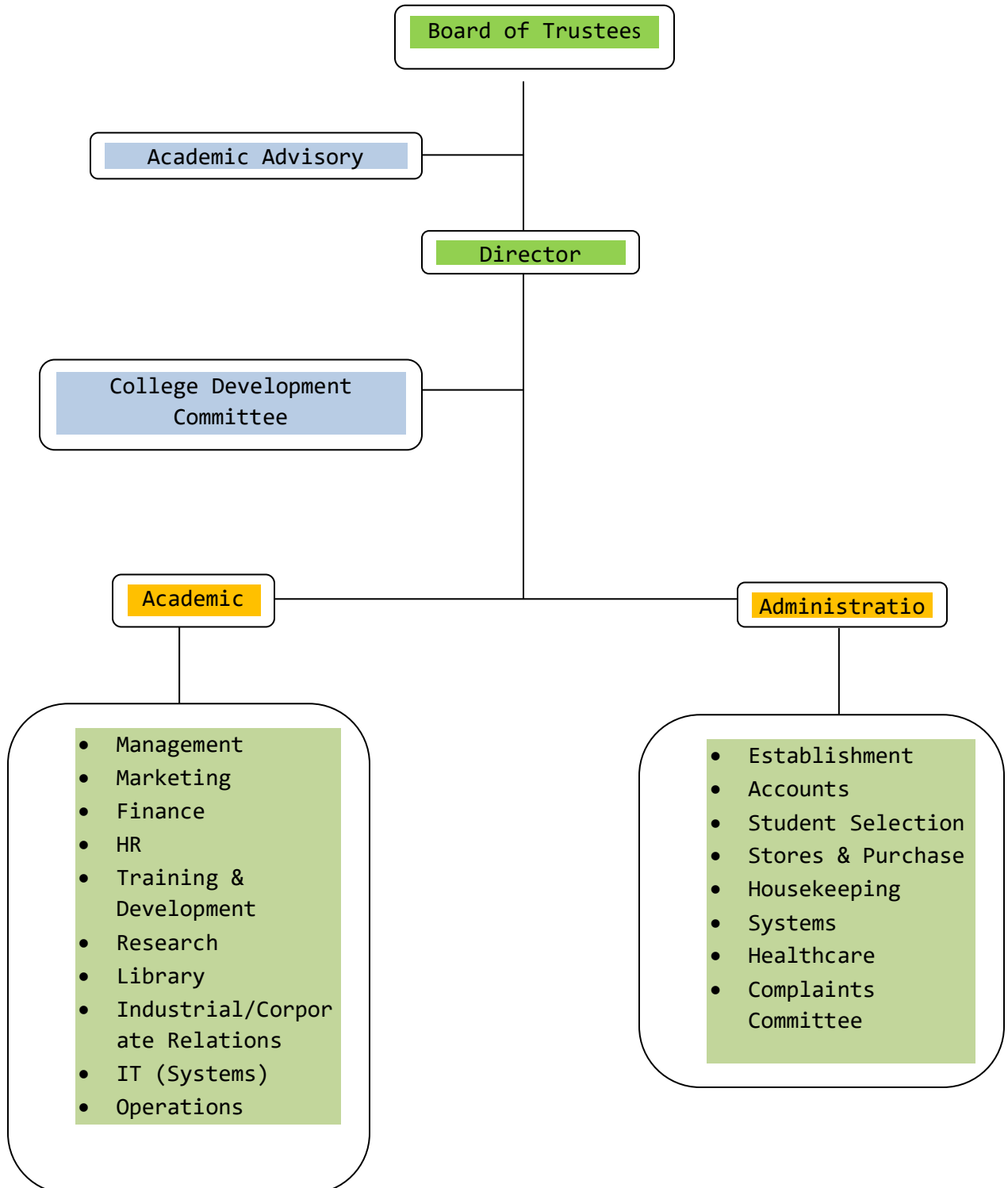
Frequency of meetings: Once in a quarter.(4 Meetings)

5B. Members of Academic Advisory Body (Academic Council)

Annexure 5B

Frequency of meetings: Once in a quarter.(4 Meetings)

5C. Organizational Chart and Processes



5D. Nature and Extent of involvement of Faculty and students in Academic affairs / improvement

The institute has a formal system of involvement of students and faculty in its academic affairs. Faculty is involved through participation in committee / groups like Management Committee, Academic Council, Institute Academic Board etc. Students are involved through active participation in various committees for all the events organized by the institute. This includes academic, research, placement and co-curricular activities. Students are assigned faculty mentors, whom they interact with on a regular basis.

5E. Mechanism/ Norms and Procedure for democratic/ good Governance

The Governing Council of the institute, which is the apex advisory and strategic body, has been strengthened with the induction of new members from both the industry and academia. All significant new directions are taken through the governing council. The meeting takes place once in a quarter.

Policy decisions at the institute and institute level changes are taken through the management committee, which provides suggestions for review and fine tuning. This meeting takes place once in a quarter.

The weekly faculty meet is a strong and unique mechanism through which the activities of the institute are transparently shared with faculty. Suggestions from the faculty members are incorporated, and new initiatives are taken up in various spheres related to the growth and development of the institute. Some major decisions like rebranding and structural change are executed through the faculty body.

Academic governance is incorporated at programme level:

The institute strives to enhance the skills and competency of its students by offering certification courses and value added courses that can prepare them for the corporate world.

5F. Student Feedback on Institutional Governance/ Faculty performance

Feedback mechanism is in function five points evaluation format is collected from every student for the every college faculty & visiting faculty. This collective feedback is finally evaluated for every faculty's teaching performance.

5G. Grievance Redressal mechanism for Faculty, staff and students

Sr.no	Name	Designation	Contact No.
1	Dr. Susy Kuriakose - Incharge Director	Chairperson	022-27753226/7/8
2	Prof. Radhika Kirankumar	Member Secretary	022-27753226/7/8
3	Prof. Aji John	Member	022-27753226/7/8

5H. Establishment of Anti Ragging Committee

Sr.no	Name	Designation	Contact No.
1	Dr. Ashok Luhar	Director	022-27752428
2	Dr. Neha Sharma - Nodal Officer	Teaching Staff	022-27753226/7/8
3	Mr. Amit Ahire	Teaching Staff	022-27753226/7/8
4	Mrs. Shailaja Desai	Non- Teaching Staff	022-27753226/7/8
5	Mr. Vikas Gore	Librarian	022-27753226/7/8
6	Dr Mar Theophilus Ashreya Bhavan	Non - Government Organisation	022-27753226/7/8
7	Mr. D.K.Singh	Chief Security Officer - IIBM	022-27753226/7/8
8	Mr. Sherry John	Local Media	022-27753226/7/8
9	Student Representative Ann Mariya Tejas Hanchate	Student Representative MMS - II	022-27753226/7/8
10	Mr. Jino Johnson Ms. Trinkal Bothara	Student Representative MMS - I	022-27753226/7/8
11	Mr. John Ms. Mathew	Parent Representatives	022-27753226/7/8

5I. Establishment of Online Grievance Redressal Mechanism

- Yes

5J. Establishment of Grievance Redressal Committee and Appointment of OMBUDSMAN by the University

- Establishment of Grievance Redressal Committee : Yes
- Appointment of OMBUDSMAN : -----

Sr.no	Name	Designation	Contact No.
1	Dr. Ashok Luhar	Chairperson	022-27752428
2	Prof. Radhika Kirankumar	Member Secretary	022-27753226/7/8
3	Mr. Aji John	Member	022-27753226/7/8

5K. Establishment of Internal Complaint Committee (ICC)

Sr.no	Name	Designation	Contact No.
1	Dr. Monica Khanna	Associate Professor	022-27753226/7/8
2	Prof. Radhika Kirankumar	Assistant Professor	022-27753226/7/8
3	Prof. Lalitkumar Bhole	Assistant Professor	022-27753226/7/8
4	Mrs. Threza Joseph	P. A. to Director	022-27753226/7/8
5	Mrs. Archana Shringarpure	Accounts Officer	022-27753226/7/8
6	Karan Bhoir Aarti Gholape	Student Representative	022-27753226/7/8
7	Dr Mar Theophilus Ashreya Bhavan	Non - Government Organisation	022-27753226/7/8

5L. Establishment of Committee for SC/ ST

Sr.no	Name	Designation	Contact No.
1	Dr. Dr. Ashok Luhar	Director	022-27753226/7/8
2	Prof. Radhika Kirankumar	Teaching Staff	022-27753226/7/8
3	Prof. Lalitkumar Bhole	Teaching Staff	022-27753226/7/8
4	Mr. Vikas Narayan Gore	Non -Teaching Staff	022-27753226/7/8
5	Mr. Atul Ramteke	Non -Teaching Staff	022-27753226/7/8

5M. Internal Quality Assurance Cell

Sr.no	Name	Designation	Contact No.
1	Dr. Dr. Ashok Luhar	Director	Chairperson 022-27752428
2	Mr. Abraham Joseph	Secretary, VES Trust	Member 022-27752428
3	Mr. M.C. Sunny	Industrialist	Member 022-27752428
4	Dr. Neha Sharma	Teaching Staff	Member 022-27752428
5	Mr. Lalitkumar Bhole	Teaching Staff	Member 022-27752428
6	Mr. Nikhil Shirsat	Teaching Staff	Member 022-27752428
7	Prof. Radhika Kirankumar	Teaching Staff	IQAC Co -ordinator 022-27752428
8	Mrs. Shailaja Desai	Non -Teaching Staff	Member 022-27752428
9	Mr. Sebastian Pallath	Alumni	Member 022-27752428
10	Ms. Premlata Pramod	Local Society	Member 022-27752428
11	Mr. Jino Johnson Ms. Sherin Thomas	Student Representative	Member 022-27752428

5N. Institution Industry Cell

Sr.no	Name	Designation	Contact No.
1	Dr. Sunny Pariyaram	Industrialist	022-27753226/7/8
2	Mr. Aji John	Placement Head	022-27753226/7/8
3	Mr. M C Sunny	Builder	022-27753226/7/8
4	Mr. Aneesh Sheikh	Director, Florican Enterprises	022-27753226/7/8

50. College Development Committee

Sr.no	Name	Designation
1	Fr. Abraham Joseph	Secretary, VES, Chairperson
2	Dr. Susy Kuriakose	Member Secretary
3	Mr. M.K.Varghese	Nominee of the Secretary of the Management
4	Dr. Priya Harikumar	Teacher in the college of recognized institution
5	Mr. Nikhil Shirsat	Teacher in the college of recognized institution
6	Ms. Shailaja Desai	Non Teaching employee
7	Mr. Aji John	Teacher in the college of recognized institution
8	Ms. Radhika Kirankumar	Co-ordinator IQAC
9	Dr.Khan	Local Member nominated by the management - Education/Research
10	Dr. Susen Varghese	Jt. Director, IIBM
11	Mr. Aneesh Sheikh - Florican Enterprises Pvt. Ltd.	Local Member nominated by the management - Industry Person
12	Mr. Sebastian Pallath	Local Member nominated by the management - Alumnus
13	Ms. Sherin Thomas	Secretary of the College students council

6. Programmes

Name of Programmes approved by AICTE	MMS
Name of Programmes Accredited by NBA	ESAR Uploaded
Status of Accreditation of the Courses	In process
Total number of Courses	01
No. of Courses for which applied for Accreditation	01
Status of Accreditation - Preliminary/ Applied for SAR and results awaited/ Applied for SAR and visits completed/ Results of the visits awaited/ Rejected/ Approved for . . .Courses (specify the number of courses)	Applied for SAR and results awaited

For each Programme the following details are to be given (Preferably in Tabular form):

Name	MMS
Number of seats	120
Duration	2 Years
Cut off marks/rank of admission during the last three years	2022-23 - (CAP Round) 49 2021-22 - 72.6999246 2020-21 - 51 (CAP II) HU OPEN
Fee (as approved by the state government)	Final fees Rs.1,27,000/- + Other fees for MMS -I year(2023-24)

Placement Facilities

Campus placement in last three years with minimum salary, maximum salary and average salary

Year	Minimum salary	Maximum salary	Average salary
2020-21	4 Lakh	10.5 Lakh	6.5 Lakh
2021-22	3 Lakh	10 Lakh	5.17 Lakh
2022-23	3 Lakh	12 Lakh	4.4 Lakh


Name and duration of Programme(s) having Twinning and Collaboration with Foreign University(s) and being run in the same Campus along with status of their AICTE approval. If there is Foreign Collaboration, give the following details:

- NOT APPLICABLE

7. Faculty

Course/Branch wise list Faculty members:	12
Permanent Faculty	12
Adjunct Faculty	0
Permanent Faculty: Student Ratio	20:1
Number of Faculty employed and left during the last three years	2023-24 : 12 (Employed Faculties)

8. Profile of ~~Vice Chancellor~~/ Director/ ~~Principal~~/Faculty


	
• Name	Dr. Ashok S. Luhar -Director
• Education Qualifications	Ph.D, MPhil, UGC- NET, MMS, MBA,M.Com, M.A. PGDMM
Work Experience	
• Teaching	10 + Years
• Research	05 + Years
• Industry	07 + Years
• others	
Area of Specialization	Human Resource, Marketing, Trade Finance
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Human Resource Management
Research guidance(Number of Students)	4
• No. of papers published in National/ International Journals/ Conferences	
• Master (Completed/Ongoing) M.Phil	Completed
• Ph.D. (Completed/Ongoing)	Completed
Projects Carried out	1(MRP)
Patents (Filed & Granted)	7(Published)
Technology Transfer	----
Research Publications (No. of papers published in National/International Journals/Conferences)	35
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	6




	<p>Post Graduation</p> <ul style="list-style-type: none"> • MCA – Communication Skills at SNDT Women’s University • MMS – Business Ethics & Stress Management at IEIBS College • MMS – Communication Skills at Gahlot Institute of Management and Research • MMS – Communication Skills at Oriental College of Management • MMS – Communication Skills at Father C. Roderigues Institute of Management Studies • MMS – Communication Skills, Soft Skills, Indian Ethos in Management, Developing Teams and Effective Leadership, Stress Management - Indira Institute of Business Management
Research guidance(Number of Students)	
No. of papers published in National/ International Journals/ Conferences	NA
Master (Completed/Ongoing)	NA
Ph.D. (Completed/Ongoing)	NA
Projects Carried out	NA
Patents (Filed & Granted)	NA
Technology Transfer	NA
Research Publications (No.of papers published in National/International Journals/Conferences)	<ul style="list-style-type: none"> • ‘Contemporary Children’s Literature in India – Obstacles & Experiments – IIBM’s Journal of Management Studies (2018) • ‘Reproductive Rights of a Woman – Myth or Reality?’ in IRA International Journal of Education and Multidisciplinary Studies (ISSN 2455-2526), 3(1) (2016) • ‘Reinterpretation and Subversion of Mythical Stereotypes in Indian Literature’ in Fortell Journal of Teaching English Language and Literature (ISSN Print : 2229-6557). (2016)


	<ul style="list-style-type: none"> • ‘Intrinsic vs. Extrinsic Motivation – A Comparative Study of the Bhagwad Gita and Modern Management Theories’ in IIBM’s Journal of Management Studies (ISSN No. 2395-5147). (2016) • ‘The Impact of Gender Role Perception on Stress Levels of Women Managers’ in IIBM’s Journal of Management Studies (2015) • ‘The Panchatantra Stories – An Embodiment of Management Wisdom’ in IIBM’s Journal of Management Research (2016) • ‘The Curse of Infertility in Manju Kapur’s Home’ - Dialogue journal (ISSN 0974-5556) (2015)
<p>No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)</p>	<ul style="list-style-type: none"> • Kyra’s Return Flight published by Books 33 (2022) ISBN – 978-81-955715-2-9 • Chimpu’s New Friend published by Books 33 (2022) ISBN – 978-81-955715-0-5 • Manya’s Messcapades published by Emerald Publishers (2021) ISBN – 978-93-90677-07-8 • Sunny Side Up published by Books33 (2021) ISBN – 978-81-952805-1-3 • Misha Makes a Mark published by Mango (DC Books) (2020) ISBN: 978-93-5390-276-6 • Of Girls and Cars and Boys and Dolls published by Mango (DC Books) (2020). ISBN: 978-93-5390-278-0

	<ul style="list-style-type: none">• Munches, Punches & Manya's Hunches published by Story Mirror (2019) ISBN: 978-93-87269-99-6• Grammar & Composition 6, by Eupheus Learning (2018) ISBN: 978-93-89519-70-9• Grammar & Composition 7 by Eupheus Learning ISBN: 978-93-89519-71-6,• Grammar & Composition 8 by Eupheus Learning ISBN: 978-93-89519-72-3• Re-Visioning Mythology in Indian Literature by Lap Lambert publishing, Germany (2017) ISBN: 978-3-659-92345-6• Wickety Whack published by Story Mirror Infotech Ltd. (2017) ISBN: 978-93-86305-37-4• Peek A Boo Manya published by Omji Publications, New Delhi (2016) ISBN: 9789384028749• Deconstructing Motherhood – Indian Cultural Narratives & Ideology (1970s onwards) published by SSS Publications, New Delhi (2010) ISBN: 8190228226
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• Name	Dr. Neha Sharma
• Date of Birth	10/ 02/ 1982
• Unique ID	
• Education Qualifications	Ph.D(Management), M.Phil(Management), MBA(IB,HRM), MA(Eng Lit), B.Com
Work Experience	
• Teaching	11 Years
• Research	5 Years
• Industry	---
• others	---
Area of Specialization	Human Resource Management, International Business
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Post Graduate MBA - International Business, Foreign Exchange Management, Export-Import Procedures, Organizational Behaviour, Human Resource Management, Counselling Skills for Managers, Labour Laws, Industrial Relations, Entrepreneurship, Business Communication ME - Skill Based Lab Under Graduate BBA - Management and Organizational Behaviour, Business Etiquette BE - Professional Communication and Ethics
Research guidance(Number of Students)	
• No. of papers published in National/ International Journals/ Conferences	NIL
• Master (Completed/Ongoing)	10 Completed
• Ph.D. (Completed/Ongoing)	Nil
Projects Carried out	Nil
Patents (Filed & Granted)	Nil


Technology Transfer	Nil
Research Publications (No. of papers published in National/International Journals/Conferences)	2
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	Nil

	
Name	Asst. Prof. Radhika Kirankumar
Date of Birth	07/01/1983
Unique ID	1-9606020926
Education Qualifications	MBA
Work Experience	
Teaching	13
Research	NA
Industry	2
others	NA
Area of Specialization	Marketing & HRM
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Organizational Behaviour, Human Resource Management, Human Resource Planning and Application of Technology in HR, Rewards Management, Strategic Human Resource Management, OD & Change Management, Marketing Management, Business Research Methods, Business Ethics and Corporate Governance
Research guidance(Number of Students)	---
No. of papers published in National/ International Journals/ Conferences	---
Master (Completed/Ongoing)	---
Ph.D. (Completed/Ongoing)	Ongoing
Projects Carried out	NA
Patents (Filed & Granted)	NA
Technology Transfer	NA
Research Publications (No. of papers published in National/International Journals/Conferences)	National : 4 International : 4
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	NA

	
• Name	Asst. Prof. Aji John Varghese
• Date of Birth	31 January 1980
• Unique ID	1-3644779763
• Education Qualifications	BBM., MBA
Work Experience	20
• Teaching	14 Years
• Research	NA
• Industry	---
• others	18 Years
Area of Specialization	HR & Marketing
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Training & Development, Organizational Development, Advertising & Sales Promotion and Organizational Behaviour
Research guidance(Number of Students)	
• No. of papers published in National/ International Journals/ Conferences	---
• Master (Completed/Ongoing)	---
• Ph.D. (Completed/Ongoing)	---
Projects Carried out	---
Patents (Filed & Granted)	---
Technology Transfer	---
Research Publications (No. of papers published in National/International Journals/Conferences)	National : 1
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	NA


	
• Name	Asst. Prof. Nikhil Vijay Shirsat
• Date of Birth	25/12/1991
• Unique ID	1-4334856532
• Education Qualifications	M.Com; NET; SET
Work Experience	
• Teaching	7 years
• Research	1.5 years
• Industry	3 years
• others	---
Area of Specialization	FINANCE
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Post Graduate- Strategic Financial Management, Derivatives and Risk Management, Corporate valuation, mergers and acquisitions, Operations Research, Cost and Management Accounting, Project Management Post Diploma- Financial Management
Research guidance(Number of Students)	NA
• No. of papers published in National/ International Journals/ Conferences	---
• Master (Completed/Ongoing)	100+
• Ph.D. (Completed/Ongoing)	Ongoing
Projects Carried out	---
Patents (Filed & Granted)	---
Technology Transfer	---
Research Publications (No. of papers published in National/International Journals/Conferences)	2
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	1. TREASURY MANAGEMENT (2017) 2. ADVANCED TREASURY MANAGEMENT(2017)

	
• Name	Dr. Alpha Lokhande
• Date of Birth	12/06/1984
• Unique ID	
• Education Qualifications	Ph.D, MBA - HR , B.A. history and Sociology Dip. T&D
Work Experience	
• Teaching	13 years
• Research	13 years
• Industry	2 years
• others	None
Area of Specialization	Human Resources
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Under Graduate (BBA):Personality Development, Basics of Tourism Management, Business Law, Principles of Management and Organisational Behaviour, Business Communication Post-Graduation (MBA):Human Resource Management, Tourism Management, Business Communication, Organizational Structure Theory and Design, Management Development, OD and Change Management, Time and Stress Management
Research guidance(Number of Students)	
• No. of papers published in National/ International Journals/ Conferences	29
• Master (Completed/Ongoing)	Completed
• Ph.D. (Completed/Ongoing)	Completed
Projects Carried out	Team Cohesiveness - Verchaska
Patents (Filed & Granted)	
Technology Transfer	
Research Publications (No. of papers published in National/International Journals/Conferences)	15
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	Name of the Book: Management Cases - HR Practitioner's View, Himalaya Publishing House, ISBN: 978-93-5693-272-2 Year: 2023

	
• Name	Asst. Prof. Jayaraj V.S.
• Date of Birth	01/01/1968
• Unique ID	1-2302160764
• Education Qualifications	MBA
Work Experience	
• Teaching	10 Years
• Research	---
• Industry	25 Years
• others	---
Area of Specialization	FINANCE
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	MMS
Research guidance(Number of Students)	---
• No. of papers published in National/ International Journals/ Conferences	---
• Master (Completed/Ongoing)	---
• Ph.D. (Completed/Ongoing)	---
Projects Carried out	---
Patents (Filed & Granted)	---
Technology Transfer	---
Research Publications (No. of papers published in National/International Journals/Conferences)	---
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	---





<ul style="list-style-type: none">Name	Asst. Prof. Christina Thomas Varghese
<ul style="list-style-type: none">Date of Birth	15/05/1997
<ul style="list-style-type: none">Unique ID	
<ul style="list-style-type: none">Education Qualifications	Post Graduate
Work Experience	
<ul style="list-style-type: none">Teaching	0
<ul style="list-style-type: none">Research	----
<ul style="list-style-type: none">Industry	4 Years
<ul style="list-style-type: none">others	----
Area of Specialization	Marketing
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Post Graduate
Research guidance(Number of Students)	---
<ul style="list-style-type: none">No. of papers published in National/ International Journals/ Conferences	---
<ul style="list-style-type: none">Master (Completed/Ongoing)	---
<ul style="list-style-type: none">Ph.D. (Completed/Ongoing)	---
Projects Carried out	---
Patents (Filed & Granted)	---
Technology Transfer	---
Research Publications (No. of papers published in National/International Journals/Conferences)	---
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	---

	
• Name	Asst. Prof. Amit Baburao Ahire
• Date of Birth	21- Nov - 1990
• Unique ID	1-10656155551
• Education Qualifications	M.M.S.
Work Experience	
• Teaching	7 Years
• Research	---
• Industry	3 Years
• others	----
Area of Specialization	Finance
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	UG - Financial Markets, Portfolio Mgt, Financial and Commodity Derivatives, International Finance. PG - Financial Markets & Institution, Corporate Valuation, Merger & Acquisition, Portfolio Management.
Research guidance(Number of Students)	
• No. of papers published in National/ International Journals/ Conferences	---
• Master (Completed/Ongoing)	---
• Ph.D. (Completed/Ongoing)	Ongoing
Projects Carried out	---
Patents (Filed & Granted)	---
Technology Transfer	---
Research Publications (No.of papers published in National/International Journals/Conferences)	---
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	1. International Banking and Finance, ISBN - 978-93-87778-37-5 Sheth Publication, 2018,



Name	Asst. Prof. Mebin Babu
Date of Birth	20/07/1997
Unique ID	
Education Qualifications	MMS
Work Experience	
Teaching	0
Research	0
Industry	01 Years
others	0
Area of Specialization	Marketing
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Post Graduate
Research guidance(Number of Students)	NA
No. of papers published in National/ International Journals/ Conferences	---
Master (Completed/Ongoing)	---
Ph.D. (Completed/Ongoing)	---
Projects Carried out	---
Patents (Filed & Granted)	---
Technology Transfer	---
Research Publications (No. of papers published in National/International Journals/Conferences)	---
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	---

	
• Name	Prof. Lalitkumar Bhole
• Date of Birth	05 July 1983
• Unique ID	1-11019124501
• Education Qualifications	B. Pharm; M.M.S.
Work Experience	
• Teaching	11.5 Years
• Research	3 Years
• Industry	4 Years
• others	---
Area of Specialization	Marketing
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	PG -Sales Management, Perspective Management, Services Marketing, Entrepreneurship Management, Negotiation and Selling Skills, B2B Marketing
Research guidance(Number of Students)	
• No. of papers published in National/ International Journals/ Conferences	---
• Master (Completed/Ongoing)	200+
• Ph.D. (Completed/Ongoing)	---
Projects Carried out	---
Patents (Filed & Granted)	---
Technology Transfer	---
Research Publications (No. of papers published in National/International Journals/Conferences)	National : 12
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	---

	
• Name	Asst. Prof. Deepa Shah
• Date of Birth	27 th October 1974
• Unique ID	
• Education Qualifications	M.Com ; M.M.S (Finance)
Work Experience	
• Teaching	12 + Years
• Research	---
• Industry	---
• others	---
Area of Specialization	Finance
Courses taught at Diploma/ Post Diploma/ Under Graduate/ Post Graduate/ Post Graduate Diploma Level	Financial Management, Project Finance, Security Analysis & Portfolio Management
Research guidance(Number of Students)	
• No. of papers published in National/ International Journals/ Conferences	---
• Master (Completed/Ongoing)	Completed
• Ph.D. (Completed/Ongoing)	---
Projects Carried out	---
Patents (Filed & Granted)	1 Cbr no. 215879
Technology Transfer	---
Research Publications (No. of papers published in National/International Journals/Conferences)	---
No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.)	---

9. Fees

Details of Fee, as approved by State Fee Committee, for the Institution	Final fees Rs.1,27,000/- + Other fees for MMS -I year(2023-24)
Time schedule for payment of Fee for the entire Programme	As per the Respective Authority
No. of Fee waivers granted with amount and name of students	TFWS (List Attached)
Number of scholarship offered by the Institution, duration and amount	<i>Annexure 9</i>
Criteria for Fee waivers/scholarship	As per Respective Authority norms
Estimated cost of Boarding and Lodging in Hostels	Rs.4000 RENT (PER ROOM PER MONTH) VES HOSTEL
Any other fee please specify	----

10. Admission

Number of seats sanctioned with the year of approval	2021-22- 120 2022-23- 120 2023-24- 120
Number of Students admitted under various categories each year in the last three years	<i>Annexure 10</i>
Number of applications received during last two years for admission under Management Quota and number admitted	2021-22- 0 2022-23- 08 2023-24- 0

11. Admission Procedure

Mention the admission test being followed, name and address of the Test Agency/State Admission Authorities and its URL (website)	CET (https://cetcell.mahacet.org/) CMAT (http://cmat.nta.nic.in/) CAT (https://iimcat.ac.in/)
Number of seats allotted to different Test Qualified candidate separately (AIEEEE/ CET (State conducted test/ University tests/ CMAT/ GPAT)/ Association conducted test etc.)	2023-24 MAH - CET - 87 CMAT - 02 CAT - 01 ATMA - 07 MAT - 03

Calendar for admission against Management/vacant seats:	As per the Schedule of Respective Authority (2023 - 24)
Last date of request for applications	25/08/2023 to 27/08/2023 (9:30 a.m to 5:00 p.m)
Last date of submission of applications	27/08/2023
Dates for announcing final results	28/08/2023
Release of admission list (main list and waiting list shall be announced on the same day)	28/08/2023
Date for acceptance by the candidate (time given shall in no case be less than 15days)	28/08/2023 to 30/08/2023
Last date for closing of admission	30/08/2023
Starting of the Academic session	31/08/2023
The waiting list shall be activated only on the expiry of date of main list	----
The policy of refund of the Fee, in case of withdrawal, shall be clearly notified	As per the Schedule of Respective Authority

12. Criteria and Weightages for Admission

Describe each criterion with its respective weightages i.e. Admission Test, marks in qualifying examination etc.	As per the Respective Authority
Mention the minimum Level of acceptance, if any	As per the Respective Authority
Mention the cut-off Levels of percentage and percentile score of the candidates in the admission test for the last three years	2021-22 -72.6999246 2022-23 - 2023-24 - 17.85 (Open Category - CAP)
Display marks scored in Test etc. and in aggregate for all candidates who were admitted	<i>Annexure 12</i> Admitted Candidates List 2023-24

13. List of Applicants

List of candidate whose applications have been received along with percentile/percentages core for each of the qualifying examination in separate categories for open seats. List of candidate who have applied along with percentage and percentile score for Management quota seats (merit wise)	<i>Annexure 13</i> Admitted Candidates List 2023-24
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14. Results of Admission Under Management seats/Vacant seats

Composition of selection team for admission under Management Quota with the brief profile of members (This information be made available in the public domain after the admission process is over)	As per Eligibility Criteria of the Respective Authority
Score of the individual candidate admitted arranged in order or merit	<i>Annexure 14</i> Admitted Candidates List 2023-24
List of candidate who have been offered admission	List Attached Admitted Candidates List 2023-24
Waiting list of the candidate in order of merit to be operative from the last date of joining of the first list candidate	----
List of the candidate who joined within the date, vacancy position in each category before operation of waiting list	As per Eligibility Criteria of the Respective Authority

15. Information of Infrastructure and Other Resources Available

Number of Class Rooms and size of each	5 (66 m2 per Room)
Number of Tutorial rooms and size of each	1 (33 m2 per Room)
Number of Laboratories and size of each	----
Number of Drawing Halls with capacity of each	----
Number of Computer Centres with capacity of each	193.42 sqm
Central Examination Facility, Number of rooms and capacity of each	31
Online examination facility (Number	Yes

of Nodes, Internet bandwidth, etc.)	
Barrier Free Built Environment for disabled and elderly persons	Yes
Occupancy Certificate	Yes
Fire and Safety Certificate	Yes
Hostel Facilities	Yes

15 A. Library

Number of Library books/ Titles/ Journals available(Programme-wise)	Total Books : 10574 Titles : 4638 Journals : 6 National Journal 6 International Journal
List of online National/ International Journals subscribed	J-Gate
E- Library facilities	Yes (J-Gate)
National Digital Library(NDL) subscription details	Registration Number: INMHNCTHBQK66J5

15 B. Laboratory and Workshop

List of Major Equipment/Facilities in each Laboratory/Workshop	NA
List of Experimental Setup in each Laboratory/Workshop	NA

15 C. Computing Facilities

Internet Bandwidth	100MBPS
Number and configuration of System	60 (Intel Core I5 / 11400 / 2.60 GHZ / 8 GB RAM, 256 SSD Wifi 1TB Internal (35) 18.5" Monitor) (Intel Core 2 Duo / 3 GB RAM, 256 SSD (25) 18.5" Monitor)
Total number of system connected by LAN	60
Total number of system connected by WAN	60
Major software packages available	Windows, Office and Application

	Software
Special purpose facilities available (Conduct of online Meetings / Webinars / Workshops, etc.)	Microsoft Teams, Google Meet and Zoom (Cameras and Headphones) As per requirement available.
Facilities for conduct of classes/courses in online mode (Theory & Practical)	Microsoft Teams, Google Meet and Zoom (Cameras and Headphones) As per requirement available.

Innovation Cell	Yes <i>Annexure 15C</i>
Social Media Cell	Yes <i>Annexure 15C</i>
Compliance of the National Academic Depository (NAD), applicable to PGCM/ PGDM Institutions and University Departments	----

15 D. List of facilities available

Games and Sports Facilities	Yes
Extra-Curricular Activities	Yes
Soft Skill Development Facilities	Yes

15 E. Teaching Learning Process

Curricula and syllabus for each of the Programmes as approved by the University	Yes, As per University of Mumbai
Academic Calendar of the University	Yes, As per University of Mumbai
Academic Time Table with the name of the Faculty members handling the Course	<i>Annexure 15E</i>
Teaching Load of each Faculty	As per University of Mumbai
Internal Continuous Evaluation System and place	As per University of Mumbai
Student's assessment of Faculty, System in place	As per University of Mumbai

15 F. For each Post Graduate Courses give the following:

Title of the Course	MMS
Curricula and Syllabi	As per University of Mumbai
Laboratory facilities exclusive to the Post Graduate Course	NA

15 G. Special Purpose

Software, all design tools in case	
Academic Calendar and framework	<i>Annexure 15G</i>

16. Enrolment and placement details of students in the last 3years

Academic Year	Total Enrolment	Placed
2021-22	183	74
2022-23	189	97
2023-24	213	70

17. List of Research Projects/ Consultancy Works 3years

Number of Projects carried out, funding agency, Grant received	----
Publications (if any) out of research in last three years out of masters projects	1. IIBM's Journal of Management Research (January - December 2023, Volume: 7, Issue : 1 & 2) ISSN : 2395-5147

	<p>2. IIBM’s Journal of Management Research (January – December 2022, Volume: 6, Issue : 1 & 2) ISSN : 2395-5147</p> <p>3. IIBM’s Journal of Management Research (January – December 2020, Volume: 5, Issue : 1 & 2) ISSN : 2395-5147</p>
Industry Linkage	Yes
MoUs with Industries {minimum (10)}	Viva Business and Leaisure Travel Solutions
	Winner Technoplast Pvt. Ltd.
	K.Thomas and Associates
	Sunny & Co
	Trinity Builders
	Florican Enterprises Pvt Ltd
	Nicolan Healthcare

18. LoA and subsequent EoA till the current Academic Year

Annexure 18

19. Accounted audited statement for the last three years

Annexure 19

20. Best Practices adopted, if any

The Best Practices /Developments/ Innovations what separates an organization from others is not doing different things, but doing things differently. Over the years IIBM has initiated several innovative practices that have added to the effectiveness of our education process. Below mentioned are some of the best practices institute follows for students' holistic development.

- Foundation Programme
- Association with industry bodies
- Project based, innovative approach to business solutions
- Psychometric Test- Students take an online test towards the end of the 3rd trimester (end of first year) to help them to understand their aptitude for a specialization such as Marketing, Finance, HR, Operations, Analytics etc.
- Students Personal Development Programs
- Structured Mentorship

Certification Programmes

- Excel : Basic & Advanced
- Digital Marketing
- HR Analytics
- Financial Modelling
- Equity Derivatives (Offered by NISM)
- Research Analyst (Offered by NISM)
- Investment Advisor Level I (Offered by NISM)
- Investment Advisor Level II (Offered by NISM)
- Economist for Capital Market
- Banking Products & Services
- Maths Fundamentals of Capital Markets